

Course offer for incoming CEMS students*
Spring term 2024

11 April 2024







Pollmann-Schweckhorst



Course options for incoming CEMS students (Spring 2024)

Current Topics VIII

Seminar 14015.5000

ACCOUNTING & TAXATION

Management Skills - Incomings

Value-Based Controlling	Lecture	14016.5004	6	Accounting & Taxation I	Homburg, Schick, Lapp
Tax Accounting	Lecture	14016.5002	6	Accounting & Taxation III	Loitz
Financial Services and Real Estate Taxation	Lecture	14016.5003	6	Accounting & Taxation IV	Wagner

CORPORATE DEVELOPMENT

Contemporary Topics in Organizational Behavior	Lecture	14253.5004	6	Corporate Development II	Hofer
Global Leadership - CEMS only	Lecture	14253.5005	7,5	Corporate Development III	Hofer
Privacy and Ethics in a Digital World	Lecture	14253.5013	6	Corporate Development IV	Mensmann, Kammerer
Leadership & Change Management	Seminar	14253.5002	6	Business Administration I	Liu











Course title (click title for further details)			Course language	ECTS	Skills	Module name (not indicative of course level)	Lecturer
Entrepreneurship	Lecture	14253.5003		6		Business Administration II	Schwens
Economics of Organization and Management	Lecture	14253.5014		6		Business Administration IV	Apffelstaedt

FINANCE

Asset Management	Lecture	14259.5001	6		Finance II	Kempf, Vieren
Fixed Income Management	Lecture	14259.5002	6		Finance III	Pütz
Advanced Sustainable Finance	Lecture	14259.5005	6	YES	Finance IV	Bauckloh

MARKETING

Empirical Consumer Research Studies: Human-Machine Interactions	Seminar	14266.5002	6	Current Topics VI	Hirche
Practical Applications in Retailing	Lecture	14266.5000	6	Marketing I	Linzbach
Brand Management	Lecture	14266.5007	6	Marketing II	Völckner, Liebig
Business Model Innovation and Entrepreneurship: An Applied Case Study in Artificial Intelligence	Lecture	14266.5006	6	Marketing III	Pfeiffer, Fillmann











Course title (click title for further details)			Course language	ECTS	Hard Skills	Module name (not indicative of course level)	Lecturer
Digital Strategy and Marketing	Lecture	14266.5004		6		Marketing V	Bruno, Hartmann
Consumer Centric New Product Development	Seminar	14266.5010		6		Marketing VI	Schroiff
Marketing Models: Principles and Applications Using R	Seminar	14266.5011		6	YES	Marketing VI	Bruno
Customer Experience Management	Seminar	14266.5008		6		Business Administration III	Völckner

SUPPLY CHAIN MANAGEMENT

Project Management	Lecture	14271.5006	6	YES	Supply Chain Management II	Sting, Kalmes
Strategic Sourcing	Lecture	14271.5010	6		Supply Chain Management V	Fugger
Supply Chain Operations	Lecture	14271.5007	6	YES	Supply Chain Management VI	Thonemann, Poreschack

INFORMATION SYSTEMS MANAGEMENT

Emerging Electronic Business	Lecture	14277.5003	6	Informations Systems Management I	Schoder, Stahlmann
Artificial Intelligence and Information Manageme	nt Lecture	14277.5004	6	Informations Systems Management II	Schoder, Melsbach, Rath











	Lecture/ Seminar	Course no. (KLIPS 2.0)	Course language	ECTS	Skills	(not indicative of	Lecturer
						course level)	
Advanced Analytics and Applications	Lecture	14277.5005		6	YES	Informations Systems	Ketter, Ahadi, Muires
, tavanosa , mary tiss and , ippinsations	Lootaro	11277.0000			. 20	Management III	rtottor, , maar, manoo
		14077 5007				Business	
Machine Learning in Applied Settings	Seminar	14277.5006		6		Administration I	Weinmann, Castagna, Coors, Demir

STATISTICS AND ECONOMETRICS

Machine Learning Lecture 14314.5000 6 YES Statistics III Zimmermann		Zimmermann	Statistics III	YES	6		14314.5000	Lecture	Machine Learning
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ECONOMICS

Growth, Energy, Climate Change	Lecture	14289.5007	6	Microeconomics V	Lindenberger
Model UNFCCC – Climate Change Strategy Role Play	Seminar	14289.5006	6	Microeconomics VI	Bettzüge, Kotzias
Macroeconomics of the Labor Market	Lecture	14302.5001	6	Macroeconomics II	van Maarseveen
Growth, Inequality and Structural Change	Lecture	14302.5004	6	Macroeconomics IV	Funk

ECONOMIC GEOGRAPHY

Digitalization Smart Manufacturing and Regions	Seminar	16230.5001		6		Current Topics VII	Fuchs
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Course title (click title for further details)	Lecture/	Course no.	Course	ECTS	Hard	Module name	Lecturer
	Seminar	(KLIPS 2.0)	language		Skills	(not indicative of	
						course level)	
SOCIAL SCIENCES: SOCIOLOGY SOCIAL AND							

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ECONOMIC PSYCHOLOGY

Consumer Psychology	Seminar	14320.5009	6	Sociology V	Hölzl
Industrial and Organisational Psychology	Seminar	14320.5003	6	Sociology VI	Graczyk, Fetchenhauer







